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August 11, 2014

**Source 1 Environmental**

422 W. Rising Street  
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ATTN: Mr. Chad Miller, Business Development Manager

Chad,

As you know, MCD has been using PipePatch for a few years now and we have well over 300 repairs in the ground. We periodically check the first patch that we installed years ago and it looks as good today as the day it was put in. Before PipePatch came along we had either contracted with an outside company to perform point repairs or had to dig up and replace the pipes. Both of these proving to be extremely costly.

Within a couple weeks of starting to install our own repairs we were proficient at it and we currently install (2), sometimes (3), PipePatches per day. By installing PipePatch point repairs instead of digging up and replacing lines, we can save anywhere from \$1,500 to \$5,000 or more per dig up depending on the depth. Since we are able to install patches much quicker than digging up and repair or replacing lines, we were able to eliminate some of the major problem areas and are now in a "proactive" mode, repairing areas of potential problems before they become an emergency repair.

From the smallest cracks or roots to covering active leaks and gaping holes, PipePatch has proven itself durable and more cost effective than any other repair process that we've tried. PipePatch is truly a product that will be in our company for many years to come. Thank you for your continued help and support and we look forward to many years of working together.

Thank you,

*Daniel A. Ivanyo*

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Daniel A. Ivanyo  
MCD Field Superintendent / Industrial Pretreatment Coordinator