

	Training Technician and Sales Support Representative	QMF 2015 OFFICE	PAGE 1 of 1
	POSITION DESCRIPTION	Reports To: Ron Smith	07/21/2015

JOB SUMMARY (what is the reason this position exists?)

We are looking for the right person to become a technical expert on our products in order to provide training, sales and technical support to our sales team in a national basis. The potential to expand the role over time into a sales position is a possibility.

ESSENTIAL JOB FUNCTIONS (7 – 10 key job functions)

1. Strong interpersonal and communication skills
2. An understanding of the water and sewer markets is a plus
3. 3+ years of selling experience
4. Aptitude for problem solving and determining solutions for customers
5. Flexible style, action oriented
6. Hands on person with strong technical/mechanical background
7. The ability to present, demonstrate and train in small groups
8. Willingness to have a portion of performance tied to compensation
9. Solid computer skills
10. Willingness to travel nationally

MINIMUM ELIGIBILITY REQUIREMENTS

Education: College Education

of Years of Experience: 2 to 5 Years

Equipment/Tools/Machinery (specialized skills): N/A

Written/Verbal Communication Skills: Strong verbal and written communication skills

Computer Skills: Microsoft Word, Excel, and PowerPoint

Other: Must have a valid license and a clean driving record